

Overview: Pragma's Personality Development Courses

For Complete Details - Must Read - Our Curriculum - Methodology - Learning Outcome

Beginner: Number of Modules - 8, Duration - 1 Month

Module: 1 - Learn & Achieve Excellence: Key to Unstoppable Growth - "Live As If You Were To Die Tomorrow. Learn As If You Were To Live Forever" - The only way to achieve limitless growth in life - beyond your wildest dreams. "Excellence is not an act; it's a habit."

Module: 2 - Learn & Develop Intelligence- "It Takes Something More Than Intelligence To Act Intelligently"

Module: 3 - Learn & Develop Curiosity: Sign of Wisdom - "Curiosity Is The Wick In The Candle Of Learning" - Curiosity is The Hunger of the Human Mind - Improve relative thinking.

Module: 4 - Be A Natural Influencer: Master Stroke & Game Changer - "A Mentor Is Someone Who Allows You To See The Hope Inside Yourself" The biggest quality of a leader, develop a flawless approach in dealing with people.

Module: 5 - Be A Charismatic Personality: Great Personality Attract Success - "A Beautiful Appearance Will Last A Few Decades, But A Beautiful Personality Will Last A Lifetime" A P J Abdul Kalam. "Your Personality Will Define Magnitude, And Altitude of Your Success." Saurabh Jain.

Module: 6 - Overcome Comparison: Stop Killing Yourself for No Reason - "A Comparison Is An Act Of Violence Against The Self" Iyanla Vanzant. "Comparison is the biggest trap to spoil life." Saurabh Jain.

Module: 7 - Constitution of Life: Law of Nature - Most Effective Ways To Manage Life - "The Human Body Is The Best Picture Of The Human Soul" Tony Robbins - The best fundamental and natural ways to stay healthy. Top secrets of healthy life.

Module: 8 - Adaptability: If Alive Be Dynamic - "Change Is No Longer Just An Event Or Process- It Is A Skills" - Overcome rigidity - develop flexibility and become adaptable. Learn ways to overcome - comfort zone.

Beginner Plus: Number of Modules - 5, Duration - 1.5 Months - Total Duration: 2.5 Months

Module: 9 - Belief System - Change Belief - Change Outcome - "Endless Possibilities Exist Beyond Your Belief System" - Negative Beliefs are the biggest roadblock - remove all roadblocks- Be an optimistic personality.

Module: 10 - Boost and Achieve Photographic Memory: Less Efforts, More Results - Level - 1 - "Mastering Others Is Strength, Mastering Yourself Is True Power" - "I forget" syndrome is enough to like many of your dreams and can reduce your efficiency. Achieve photographic memory and laser-sharp focus.

Module: 11 - Boost and Achieve Photographic Memory: Less Efforts, More Results- Level - 2 - "Mastering Others Is Strength, Mastering Yourself Is True Power" - "I forget" syndrome is enough to like many of your dreams and can reduce your efficiency. Achieve photographic memory and laser-sharp focus.

Module: 12 - Develop Powerful Habits of Winner: Habits Decide Habitat - "Motivation Is What Gets You Started, Habit Is What Keeps You Going." Jim - Your habits become your attitude, and your attitude decides the course of success or failure. Develop Powerful Habit of Winners.

Module: 13 - Learn to Stay Positive: Life Begin at The End of Negativity - "Negative Mind Will Never Give You A Positive Life. " Saurabh Jain - Learn the Art of Staying Positive in Challenging Situations.

Beginner Plus Pro: Number of Modules - 3, Duration - 1 Month - Total Duration: 3.5 Months

Module: 14 - Know About Yourself - Uncover Secrets – Unlock Potential - Beginning of Wisdom- Knowing Yourself Is The Beginning Of All Wisdom " Aristotle. Any action without knowing yourself will not produce great results. Best way to enhance productivity "Know Yourself"

Module: 15 - Career Planning & Objective Setting – Legends Plan before Doing - "The Future Starts Today " Saurabh Jain - Without planning and objective, life is like an uncontrolled car. Know the best fit career options for you, plan them and achieve them.

Module: 16 - Identify and Turn Your Passion into Profession – "Life Without Passion Is Slavery " Saurabh Jain - For beginning, motivation is required for continuation passion is required.

Intermediate: Number of Modules - 5, Duration - 1 Months - Total Duration: 4.5 Months

Module: 17 - Strategic Goal Setting: Research - Analyze - Adopt - Plan to Achieve - "Setting a vision is the first step of achieving a vision. Turn Invisible into visible and dreams into reality." Saurabh Jain

Module: 18 - Achieve Strategic Goal – Turn Excuse into Execute - "Vision Without Execution Is A Hallucination" - Overcome all ways and means of "Execution Failure"

Module: 19 - Financial Literacy: Earn VS Spend VS Invest – Develop Mindset of Rich People - "Money Is The Wise Man's Religion" - What Makes You Rich? The answer is Financial Literacy. Learn - Ways to earn more, Spend Intelligently - Invest Wisely.

Module: 20 - Learn & Develop Innovation Skills - Follower or Leader - "The Secret Of Change Is To Focus All Of Your Energy, Not On Fighting The Old But Building On The New " Religion - Innovative thinking creates the difference between a follower and a leader. Choose to become a leader

Module: 21 - Problem Solving Skills - Solution Oriented Mindset - Winners Mindset - "Best Way To Escape Your Problem Is To Solve Them" Robert Anthon - There are two types of people - Problem Focused - Always in trouble, Solution Focused - Enjoy Each Situation. Develop a solution-oriented mindset.

Intermediate Plus: Number of Modules - 5, Duration - 1.5 Months - Total Duration: 6 Months

Module: 22 - Risk Management = Growth Management - "If You Take No Risks, You Will Suffer No Defeats. But If You Take No Risks, You Win No Victories." Richard - The biggest regret - "I Would Have Tried." Learn and develop the ability to take a calculated risk.

Module 23 - Fear Management: Learn - Listen to Your Heart - "Fear Kills More Dreams Than Failure Ever Will." Suzy Kassem - Fear is something that does not allow it to begin. Learn - Listen to your heart and overcome fear.

Module 24 - Failure Management: Dare to Dream - Failure Is The Closest Friend Of Successful People." Saurabh Jain - "Failure Is the Closest Friend of Successful People." Saurabh Jain. Develop courage and learn the art of failing successfully.

Module: 25 - Build Self Confidence: Best Feeling - Self Belief - "As Soon As You Trust Yourself, You Will Know How To Live." Johann - Nothing can be achieved without confidence. Build self-confidence and Aim High - Achieve More.

Module: 26 - Learn & Develop Creativity: Sign of Liveliness & Existence - "The Most Talented, Thought-provoking, Game-changing People Are Never Ordinary. " Richard Branson - Want to be an outstanding one - develop creativity. Turn the habit of copying into creativity.

Module: 27 - Learn & Develop Patience: Waiting till Right Time - Sign of Wisdom - "Patience Is Not About Waiting But The Ability To Keep A Good Attitude While Waiting." Joyce Mey - Right Move, Right Direction, Right Time is called patience - A sign of Wisdom. Learn and Develop Patience.

Module: 28 - Learn & Develop Consistency: Define - Dream or Daydreaming - "People Are Rewarded In Public For What They Practice For Years In Private." Tony Robbins - Consistency is the basic requirement of grand achievements, and in most cases, this is missing. Learn and Develop Consistency.

Intermediate Plus Pro: Number of Modules - 10, Duration - 2 Months - Total Duration: 8 Months

Module: 29 - Relationship Building - Building Foundation of Comprehensive Success - "If You Would Be Loved, Love, And Be Loveable." Benjamin Franklin - Improve Your Social Connectivity Score

Module: 30 - Relationship Management - Art of People & Self Management - "They May Forget What You Said, But They Will Never Forget How You Made Them Feel." Carl W. Buechner - For achieving impeccable success learn the Art of Relationship Management.

Module: 31 - Learn and Develop Empathy - Neither "I" Nor "You" It is We - "If We Can't See Eye To Eye, Let's Try Heart To Heart." Saurabh Jain - The fundamental requirement of effective communication and sign of Being Human

Module: 32 - Learn Basics of Communication Skills: Make or Break Skill - Effective Communicators Lead the World "Effective Communication Is The Bridge Between Confusion And Clarity." Nat Turner

Module: 33 - Learn & Develop Influential Skills: Critical Winning Factor - "The Key To Successful Leadership Is Influence, Not Authority." Ken Blanchard - Impressing others is a short-term game but influencing others is a long-term game - Saurabh Jain.

Module: 34 - Learn and Develop Active Listening: Understand VS Understood - "Listening Is An Art That Requires Attention Over Talent, Spirit Over Ego, Others Over Self." Dean Jackson - Active listening is an art that can turn an argument into a discussion, Misunderstanding into Understanding, Understood into Understand.

Module: 35 - Learn and Develop Observation Skill - Sign of Critical Learner- "To Acquire Knowledge, One Must Study, But To Acquire Wisdom, One Must Observe." Marilyn Vos Savant - Observers make relatively less mistakes

Module: 36 - Perception Management: Thermometer or Thermostat - "What Is Behind Your Eyes Hold More Power Than What Is In Front Of Them." Gary Zukav. This game runs between - Your Truth, My Truth, and The Truth. Learn Perception Management to know the truth.

Module: 37 - Basics of Verbal Communication Skills Level - 1- Mirror of Your Thought Process & Your Thought Process is Mirror of Your Destiny- "If You Don't Have Something Nice To Say, Don't Say Anything At All" Thumper From Bambi . Improve your intentions and presentations both. "The weight of your word has more impact than the volume of your voice!" - Saurabh Jain. - Be an effective communicator

Module: 38 - Basic Of Verbal Communication Skills - Level -2 - One Skill - Many Achievements - "Wise Men Talk Because They Have Something To Say; Fools, Because They Have To Say Something" Plato. Learn the Art of Come + You + In + Action

Advance: Number of Modules - 6, Duration - 2 Months - Total Duration: 10 Months

Module: 39 - Neuro-linguistic Programming (NLP): Connection Between Outside and Inside World - "Language Is The Dress Of Thought; Every Time You Talk, Your Mind Is On Parade." - Johnson. Learn the Best way to build a heart-to-heart connection with self and others

Module: 40 - Learn Advanced Verbal Communication Skill - Level - 1 - Journey from Ordinary to Extraordinary "Effective Communication Is 20% What You Know And 80% How You Feel About What You Know." - Learn to speak intelligently - Right Words, Right Tone, Right Time, Right Place, Right Energy, Right Intention.

Module: 41 - Learn Advanced Verbal Communication Skill - Level - 2 - Different strokes for different folks- "Every Act Of Communication Is A Miracle Of Translation." Ken Liu - Each individual is unique; you can't follow the same style with everyone. Learn Art of Different Strokes for Different Folks.

Module: 42 - Different Style of Verbal Communication Skills - Turn Unfavorable into Favorable- "Be Calm, Yet Assertive. Be Meek; Yet Courageous. Be Gentle; Yet Bold. Be Kind, Yet Strong." Charles F Glassman - Now, managing difficult people and situations is easy because you can achieve mastery in the 8th wonder, i.e., Communication.

Module: 43 - Power of Body Language - Language of Subconscious Mind - "The Most Important Thing In Communication Is Hearing What Isn't Said" Benjamin Franklinmodule. Body language speaks louder than your words and voice. Achieve Excellence in reading body language and self-improvement.

Module: 44 - Art of Negotiation - Learn to Create Win-Win Situation - "No Response Is A Response, And It's A Powerful One." Saurabh Jain. Players of negotiation "get the best and give the best"

Advance Plus: Number of Modules - 15, Duration - 2 Months - Total Duration: 12 Months

Module: 45 - Learn Basics of Public Speaking - Spot Light Effect Skill - "It's Alright To Have Butterflies In Your Stomach. Just Get Them To Fly In Formation." Rob Gilbert - History is evidence good speakers rule the world by winning the heart of people. Learn the heart-winning skill and rule the world.

Module: 46 - Know Your Audience: Famous or Furious - "Speakers Who Talk About What Life Has Taught Them Never Fail To Keep The Attention Of Their Listeners." Dale Carnegie - Preparing a speech without knowing the audience's needs is like serving non-veg to a vegetarian.

Module: 47 - Reputation Building: Win the Heart Then Easy to Win the Brain - "Our Language Is The Reflection Of Ourselves. A Language Is An Exact Reflection Of The Character And Growth Of Its Speakers." Cesar. Failed to build reputation = Failed to Influence. Learn reputation building skills.

Module: 48 - Content Design - Game Plan - Mirror Image of Your Preparation "Designing A Presentation Without An Audience In Mind Is Like Writing A Love Letter And Addressing It: To Whom It May Concern." Ken Haemer - Give an "X" Factor to your content that can make your speech ten times more effective.

Module: 49 - Overcome Fear of Public Speaking: Your Confidence = Audience Confidence in You - "The Best Way To Conquer Stage Fright Is To Know What You're Talking About." Michael - Everyone is a good Public Speaker - The biggest roadblock is fear of Stage, Mike, and Audience. You do not speak; your confidence speaks. Be confident and say bye-bye to fear of public speaking.

Module: 50 - Public Speaking Techniques: Speak What You Love to Listen- "You Can Speak Well If Your Tongue Can Deliver The Message Of Your Heart." John Ford - How you speak is more important than what you speak - Learn Intonation

Module: 51 - Advanced Public Speaking Techniques : Champions Prepare Well Before Execution "If You Have Made Up Your Point, Stop Talking." Diana C- If you can fly then why to walk - Learn to leave everlasting impact

Module: 52 - How To Get Paid Speaking Gigs: Marketing of Skills - Become A High Paid Speaker. Public Speaking is Arts and Science - First, Learn Art and Science, then Commerce will follow you. Saurabh Jain

"The Success Of Your Presentation Will Be Judged Not By The Knowledge You Send But By What The Listener Receives." Lilly Walters

Module: 53 - Learn Advanced Presentation Techniques: Engagement will lead to Mileage - "If You Think Presentations Cannot Enchant People, Then You Have Never Seen A Perfect One." Learn to give the most engaging presentation and add wow factor in your presentation skill.

Module: 54 - Learn Art of Storytelling: You will be Remembered for Your Story - "Great Stories Happen To Those Who Can Tell Them." Ira - Stories create a long-lasting impact that stands true for a storyteller too.

Module: 55 - Group Discussion: Learn to Respond, Not React - "A Good Discussion Increases The Dimensions Of Everyone Who Takes Part." Randolph - Your biggest responsibility is Learn to respond - Ability to discuss - define the maturity of the person. Show your maturity and learn the art of discussion.

Module: 56 - Learn & Develop Debate Winning Skills - Defend Your Idea Without Hurting Others - "Debate- Intellectuals Debate Idiots Just Argue." Dani Reynolds - Learn a great art "Be Bold but Politely.

Module: 57 - Learn & Develop Extempore Winning Skills – Fast & Best Will Be The First "Your Heart Is The Size Of An Ocean. Go Find Yourself In Its Hidden Depths." Rumi- Learn to think fast and best under pressure, give structure to thoughts and deliver your best.

Module: 58 - Anchoring: Create Significant Difference - "Powerful Bridge Between Organizer And Audience " Saurabh Jain - Anchoring is a powerful social skill that creates a significant difference. Learn to think spontaneously and interact with the audience.

Module: 59 - Theatrical Activities: Life Is a Theatre – Master Theatrical Skill - "Tell Me, And I Forget. Teach Me, And I Remember. Involve Me, And I Learn." Benjamin - The best way to improve body language, expressions and overcome hesitation.

Advance Plus Pro: Number of Modules - 6, Duration - 1 Months - Total Duration: 13 Months

Module: 60 - Dressing Sense – First Impression - "Wearing The Correct Dress For Any Occasion Is A Matter Of Good Manners." Loretta Young - Dressing Sense adds additional value to your personality. For powerful social and professional impact -one must dress well.

Module: 61 - Social Etiquettes: True Meaning of Education – Manners & Behaviour - "Things That Money Can't Buy Like Manners, Morals And Integrity- " Saurabh Jain - Few things you cannot buy – one is etiquette. Learn and Improve Social Etiquettes.

Module: 62 - Official Etiquette: People Are Hired for Skill and Fired for Behaviour - "Civility Costs Nothing And Buys Everything. " Mary - Two major wheels of professional growth Skill and Behaviour. Be good at both

Module: 63 - Giving Feedback – Mandatory for Growth, but Roller Coaster Ride - “I Think It’s Essential To Have A Feedback Loop, Where You’re Constantly Thinking About What You’ve Done And How You Could Be Doing It Better.” Elon Musk - Giving Feedback is the basic need for growth, but it can become the primary reason for degrowth if not used properly.

Module: 64 - Receiving Feedback – Legends Love It, Idiots Run from It. - "We Can't Drive People, We Teach And Lead " Saurabh Jain - Most of the time, feedback is free, but it adds value to millions. Everyone Must Learn It.

Module: 65 - Art Saying Yes & No – Shortest Word but Longest Impact – Use Judiciously - These two words define quality of your life,

Platinum: Number of Modules - 3, Duration - 3.5 Months - Total Duration: 16.5 Months

Module: 66 - Learn & Improve English Speaking: Level - 1 – Small Start Leads to Great Achievements - In the digital world, ear of globalisation, good social appearance, professional growth - essential to learn

Module 67 - Learn & Improve English Speaking: Level - 2 – Dream It and Achieve It - "If You Can Dream It, You Can Do It. " Walt Disney - In the digital world, ear of globalisation, good social appearance, professional growth - essential to learn

Module: 68 - Learn & Improve English Speaking: Level - 3 – Efforts Convert Talent into Achievements - "Learning Is Not A Spectator Sport." D. Blocher - In the digital world, ear of globalisation, good social appearance, professional growth - essential to learn

Platinum Plus: Number of Modules - 6, Duration - 1 Month - Total Duration: 17.5 Months

Module: 69 - Learn & Develop Discipline – Sign of Passion with Purpose - “Disciple turns goals into achievements.” Saurabh Jain The fundamental prerequisite for winners.

Module: 70 - Developing Focus Approach – Distractions Finally Leads to Frustration - "Don't Focus On What You See, Focus On What You Want To Be" Saurabh Jain - Focus - Improve productivity, self-satisfaction, and lead to great achievement.

Module: 71 - Earn Credibility – Most Powerful Currency – Earn It - "Credibility Is A Leader's Currency. With It, He Or She Is Solvent; Without It, He Or She Is Bankrupt." John - Credibility is the biggest achievement. Learn It, Earn It, Enjoy It.

Module: 72 - Learn and Develop Ethics, Integrity, Morality, Honesty – Sign of Visionary Person - "Right Is Right Even If No One Is Doing It; Wrong Is Wrong Even If Everyone Is Doing It." Saint Augustine - If you want to create a legacy then learn it.

Module: 73 - Earn Trust, Loyalty, Respect – Now Miracle is Possible - "Respect Those Who Deserve It Not Those Who Demand It" Saurabh Jain - For creating personal brand value - consistent quality delivery.

Module: 74 - Art of Parenting – Work on Creating the Biggest Assets - "If You Have Never Been Hated By Your Child, You Have Never Been A Parent." Bette Davis - The opinion difference between parents and kids is leading to emotional distance. Resolve it – Learn the Art of Parenting.

Platinum Plus Pro: Number of Modules - 9, Duration - 2 Months - Total Duration: 19.5 Months

Module: 75 - Learn & Develop Emotional Intelligence and Quotient Management - Level -1 – Biggest Friend or Biggest Enemy- "Control Your Emotions; Otherwise, Your Emotions Will Control You." Saurabh Jain - Emotions are our best companion if you know- How to deal with them. In your success and failure, emotions play a vital role.

Module: 76 - Learn & Develop Emotional Intelligence and Quotient Management- Level -2 – Control Emotions or Emotions Will Control You- "The Only Way To Change Someone's Mind Is To Connect With Them From The Heart. " Rasheed Ogunlaru - Emotions are our best companion if you know- How to deal with them. In your success and failure, emotions play a vital role.

Module: 77 - Learn & Develop Emotional Intelligence and Quotient Management- Level – 3 – Emotional Intelligence Define Quality of Life - "To Increase Your Effectiveness, Make Your Emotions Subordinate To Your Commitments." Brian Koslow - Emotions are our best companion if you know- How to deal with them. In your success and failure, emotions play a vital role.

Module: 78 - Learn & Develop Emotional Intelligence and Quotient Management- Level – 4 – Help Your Emotions, See the Miracle happening around you - "How To Neutralize Inconsistent Emotions - When Dealing With People, Remember You Are Not Dealing With Creatures Of

Logic, But With Creatures Of Emotion." Dale Carnegie - Emotions are our best companion if you know- How to deal with them. In your success and failure, emotions play a vital role.

Module: 79 - Anger Management - Energy Use It or Abuse It - "Anger Is A Wind That Blows Out The Lamp Of The Mind." Robert Green Ingersoll - Anger is a powerful energy source. Energy has the power to create or crash. Decide "What You Want to Do with Your Energy.

Module: 80 - Guilt Management – Past Mental Baggage Steal Your Present - "Let's Not Burden Our Remembrance With A Heaviness That's Gone." Shakespeare - Many times, the past starts controlling the present and it is difficult to overcome mental baggage. Learn Guilt Management.

Module: 81 - Ego Management – Ego is Enough to Spoil Everything – "The Killer" - "Impressing People Is Utterly Different From Being Truly Impressive." John Boyd - Ego - Strong Emotion. The biggest hurdle is self-insight. The biggest roadblock in inner and outer growth. Remove the Roadblock.

Module: 82 - Stress Management – Stress = Life in Trash - "The Greatest Weapon Against Stress Is Our Ability To Choose One Thought Over Another" William James - Manage Life automatically; you will be able to manage stress. Learn to Manage Life.

Module: 83 - Happiness – Purpose of Life - Happiness is a powerful habit. Few live happy in all adversities and few unhappy in all luxuries. Develop the habit of Happiness.

Diamond: Number of Modules - 7, Duration - 1 Month - Total Duration: 20.5 Months

Module: 84 - Develop Positive Attitude – Best in Handling the Worst - "To Be The Best, You Must Be Able To Handle The Worst." Ziad K. Abdenmour - Your attitude is the mirror of your ability to handle the worst. Learn to look at the bright side.

Module: 85 - Stay Self-Motivated – A Whisper "You Can Do It." is as powerful as a nuclear bomb - "If You Are Born Poor, It's Not Your Mistake, But If You Die Poor, That's Your Mistake." Bill Gates - When passion and purpose are merged, then a baby is born named "Self-Motivation." Best friend in the difficulties.

Module: 86 - Learn & Improve Critical Thinking – 360 Degree Approach to Establish Cause and Effect Relationship - "If There Was One Skill Everyone On The Planet Needed, It Was To Think With Critical Objectivity." Josh Lanyon - Look beyond and deep what others can't.

Module: 87 - Learn & Improve Decision-Making Skill – Level -1 – Decision Decide Destiny - "The Right Decision Is The Wrong Decision If It's Made Too Late." Lee Iacocca - Turn your confusions into clarity, then clarity into the decision. In a dynamic world, quick decision making is essential.

Module: 88 - Learn & Improve Decision-Making Skill – Level -2 – Decision Decide Destiny - "Your Life Changes The Moment You Make A New, Congruent, And Committed Decision." Tony Robbins - Turn your confusions into clarity, then clarity into the decision. In a dynamic world, quick decision making is essential.

Module: 89 - Time Management = Life Management - "The Bad News Is Time Flies. The Good News Is You're The Pilot." Michael Altshuler - Many times, people are confused between Punctuality and Time Management. Learn Time Management. People speaks time is precious but don't value it.

Module: 90 - Enhance Productivity – Success is Not the Outcome of Hard work, it is the outcome of Productivity - "Productivity Is Being Able To Do Things That You Were Never Able To Do Before." Franz Kafka - Have you seen few people work less and achieve more? Do you want to learn this secret?

Diamond Plus: Number of Modules - 15, Duration - 2.5 Months - Total Duration: 23 Months

Module: 91 - Learn Basics of Entrepreneurship Level – 1 – Game of Uncertainty with Innovation and Creativity - "The True Entrepreneur Is A Doer, Not A Dreamer." Nolan Bushnell - Love to experience, and explore life be an entrepreneur. Entrepreneurship is not a spectator sport. Learn It

Module: 92 - Learn Basics of Entrepreneurship Level – 2 – Turn Invisible into Visible - "There Is Nothing More Beautiful Than Someone Who Goes Out Of Their Way To Make Life Beautiful For Others." Mandy Hale - Love to experience, and explore life be an entrepreneur. Entrepreneurship is not a spectator sport. Learn It

Module: 93 - Entrepreneurship: Learn & Develop Business Acumen Level – 1- Vision with Execution - "An Entrepreneur Tends To Bite Off A Little More Than He Can Chew, Hoping He'll Quickly Learn How To Chew It." Roy Ash - Planning Prevents Poor Performance. Learning Improves Performance. Learn for a better outcome.

Module: 94 - Entrepreneurship: Learn & Develop Business Acumen Level – 2- Work for Yourself, Work on Yourself - "Build Your Own Dreams, Or Someone Else Will Hire You To Build Theirs." Farrah Gray - Learn to Create Legacy – Work for Your Dreams, Work on Your Dreams.

Module: 95 - Entrepreneurship: Learn & Develop Business Acumen Level – 3 – To Get More – Give More - "People Don't Buy What You Do, They Buy Why You Do It." Simon Sinek - Three key principles to grow business – Solve Existing Problem, Solve Upcoming Problem, and Add Value. Learn Business Acumen.

Module: 96 - Entrepreneurship: Sales and Marketing Mantra – Level – 1 – Business Growth = Customer Acquisition, and Retention - "The Best Marketing Does Not Feel Like Marketing." Tom Fishburne - Modern marketing and sales combine "Art, Science, and Commerce." Learn it and execute it.

Module: 97 - Entrepreneurship: Sales and Marketing Mantra – Level – 2 – Work on Customer Need, Not on Your Greed - "It's Not About Having The Right Opportunities. It's About Handling The Opportunities Right." Mark Hunter - Modern marketing and sales combine "Art, Science, and Commerce." Learn it and execute it.

Module: 98 - Entrepreneurship: Hire to Retire – Training & Treatment = Employees Performance - "Always Treat Your Employees Exactly As You Want Them To Treat Your Best Customers." - Modern Employees cannot be treated in conventional ways. Learn the modern method to get the best out of employees.

Module: 99 - Entrepreneurship: Data Security - A Wrong Step Can Vanish... - "You Only Have To Do A Few Things Right In Your Life So Long As You Don't Do Too Many Things Wrong." Warren Buffett - In the 21st-century, data is everything. If you have data, you can rule the world. Secure Your Data - Secure Your World.

Module: 100 - Team Building – Level – 1 – Best Thing You Can Create – Champion Team - "Talent Wins Games, But Teamwork And Intelligence Win Championships." Michael Jordan - It's not about having a champion team; it's about creating a champion team. Learn to create a champion team.

Module: 101 - Team Building – Level – 2 – Team Spirit Decides the Fate of the Team.- "None Of Us Is As Smart As All Of Us." Ken Blanchard - The team is beyond working for a common objective – It's more about Trust and Respect - Sync and Synergy between each other.

Module: 102 - Delegation – Delegation is Navigation - "Delegation Requires The Willingness To Pay For Short Term Failure To Gain Long Term Competency." Dave Ramsey - Dependency creates more independence, but few don't believe in this. Very few believe in this, and they grow faster.

Module: 103 - Conflict Management – Conflict Sign of Intelligence – Resolving Conflict Sign of Wisdom"Most People Don't Listen With The Intent To Understand; They Listen With The Intent To Reply." Stephen R. Covey - Nothing terrible, in conflict if you know - how to take advantage of it and resolve it. Learn It.

Module: 104 - Learn & Develop Leadership Skill – Level – 1 – Inspire Through Character, Not Words - "Leadership Is The Capacity To Translate Vision Into Reality." Warren Bennis - Leadership is not a title, position, designation – It's much beyond because Leadership is an inspiration.

Module: 105 - Learn & Develop Leadership Skill – Level – 2 – One Who Initiate – Sustain – Conclude- "Management Is Doing Things Right; Leadership Is Doing The Right Things." Peter Drucker - Success – Team in the First Place, Failure – Team in the Last Place. It takes courage. Learn It.

Diamond Plus Pro

Module: 106 - Job Interview Preparation – Scale Your Skill for High Pay Scale - "Do What Is Right, Not What Is Easy." - It is not about getting a job; it's more about getting a dream job. Prepare for the best.